

# PREMIUM FOOD AND LIFESTYLE COMMUNITY

People's Choice Magazine of the Year 2020, 2021, 2022

Best Magazine of the Year in home, food and lifestyle category 2022

Supreme Magazine of the Year 2020



# dish PROFILE

dish is a multi-award-winning magazine and New Zealand's most-loved foodie title, packed with reviews, recipes, drinks, travel, interviews and more.

A cross-platform high-achiever, it spans print, digital, social, video, events and content creation.

Our audience is made up of vibrant, high socio (predominantly) women, enjoying lives full of wine, food, travel and more

# dish is more than a magazine. Its a community.

# CONTACT

Karrin Macleod, Sales Manager karrin.macleod@scg.net.nz +64 21 606 886



# dish PUBLISHED CHANNEL MIX

WEBSITE

TOTAL UNIQUE VISITORS
IN PAST SIX MONTHS

680,000

TOTAL UNIQUE VISITORS
IN THE LAST MONTH

125,000

MAGAZINE

NIELSEN TOTAL READERSHIP

226,000

READERS: WOMEN 20+

160,000

PRINT RUN

33,500

FACEBOOK

TOTAL FOLLOWERS

482,911

EDM

TOTAL SUBSCRIBERS

55,788

AVERAGE OPEN RATE

55.36%

CLICK THROUGH RATE

10.92%

INSTAGRAM

TOTAL FOLLOWERS

67,950

# dish SPONSORSHIP CONTENT PILLARS



# **RECIPES**

Recipes are at the very heart of dish magazine. Our audience rely on us to provide exciting, successful, easy to prepare recipes to enjoy with friends and family – and that's what we do. Every issue, every year, for over 18 years. That's why our relationship with the audience is rock solid - based on trust, reliability, and authenticity.



# RESTAURANT **REVIEWS**

dish readers are an adventurous bunch and love to dine out when they're not cooking up a storm at home. We serve them up the lowdown on where to go to eat, the latest openings and hot-spots to try, with informative chef interviews as a side order.



# **DRINKS**

dish is lucky to have esteemed wine writer Yvonne Lorkin as drinks editor, delivering all the latest beverage news, and driving our successful Tasting Panel – a professionally judged round-up of wines, beers, or spirits in every issue. Winners display their dish medal stickers with enormous pride.



## **TRAVEL**

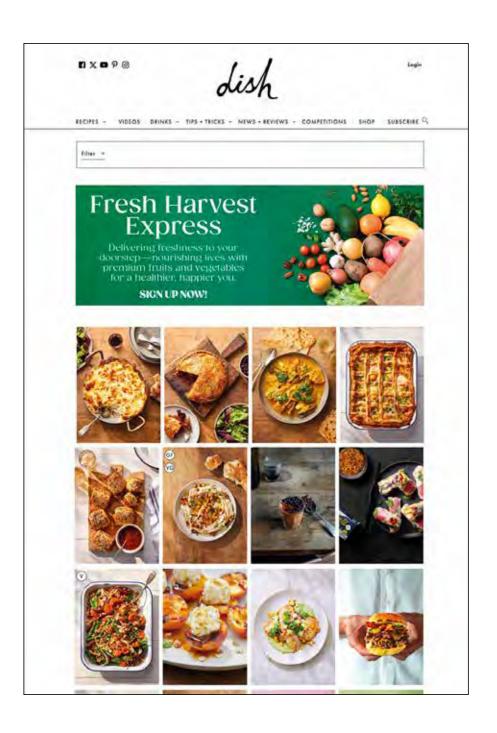
dish readers love to explore Australasia and the world. We help them out by featuring roundups of places to eat, drink and visit in different locations, taking all the stress out of tripplanning. From stunning lodges to hole-in-the-wall bars, we do the legwork.

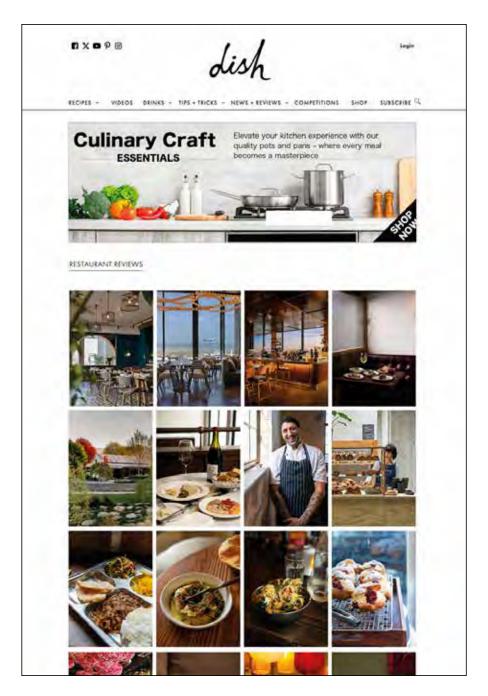


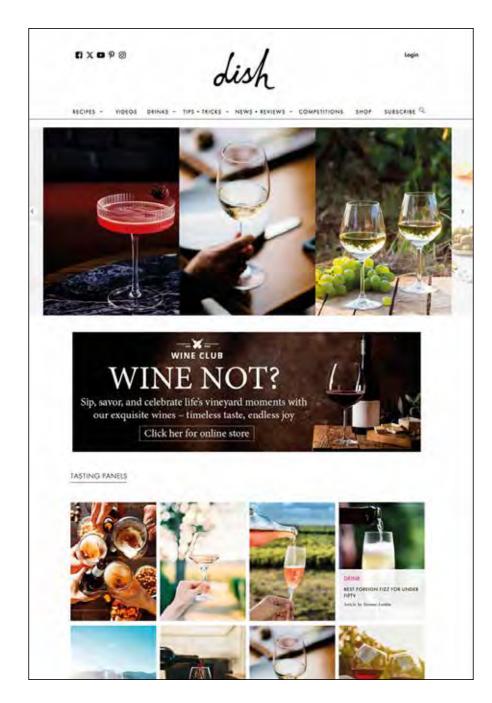
# **FOOD NEWS**

There is always something happening in the world of food – we keep our *dish* audience up-to-date with new products, chefs, trends and producers, as well as highlighting how best to use produce in season.

# dish SPONSORSHIP CONTENT PILLARS EXAMPLES











**RECIPES** 

RESTAURANT REVIEWS

DRINKS

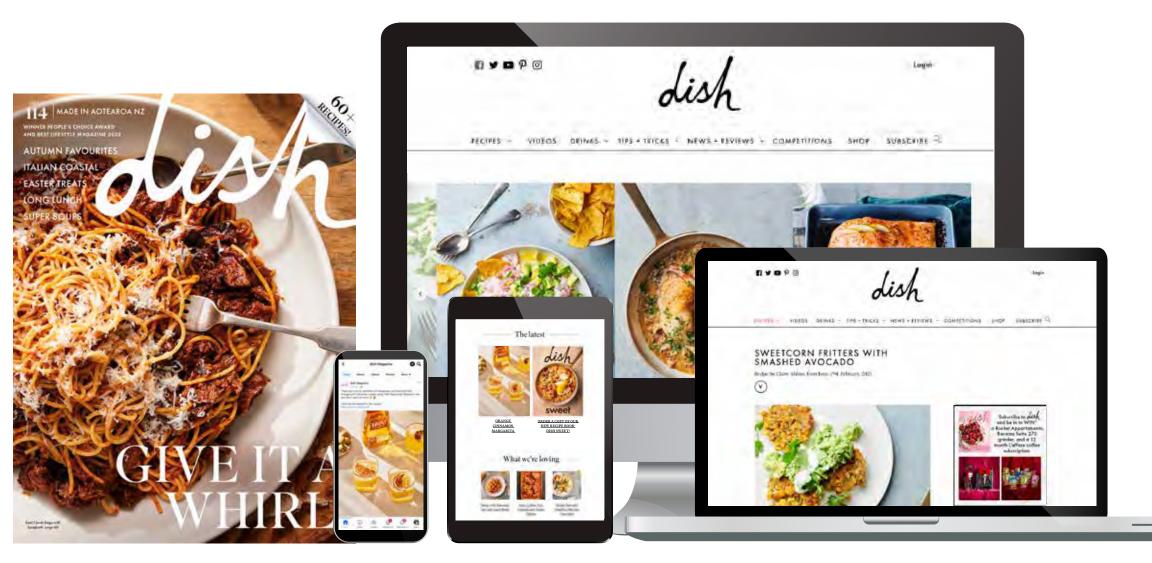
TRAVEL

FOOD NEWS

# RATE CARD

# MAGAZINE

Frequency
Casual
\$12,900.00
\$7,250.00
\$6,162.50 each
\$5,800 each
\$4,000.00
\$3,000.00
\$2,000.00
\$15,500.00
\$7,500.00



# DIGITAL

# Website:

**Duration: 1 month** 

Fortnightly rates available on request

Home page banner ad	\$3,000
Home page tile	\$2,000
Recipe page tile	\$1,000
Sponsor page banners	\$2,000

# **EDM**

Sponsor recipe collection

Gif and logo \$3,000

Digital and Social feature \$2,000

What we're loving tile mention \$1,000

**Solus EDM** \$5,000

(Specs and examples page 13 and 14)

The above rates are exclusive of GST.



# CUSTOM CONTENT CREATION

Working closely with our clients, *dish* creates bespoke branded content that can be utilised independently or amplified across all our platforms. Claire Aldous, our talented food editor, is renowned for working with clients and their brands to create easy seasonal recipes. We take care of everything – recipe creation, art direction, styling, design, copywriting and photography - your one stop-shop for the very best content



# Options available

- Recipe development
- Recipe development, styling and photography
- Recipe development, styling, photography and video
- From \$1,000 for single recipe, photography and styling. Bulk costing available



# CONTENT INTEGRATION EXAMPLES > LION

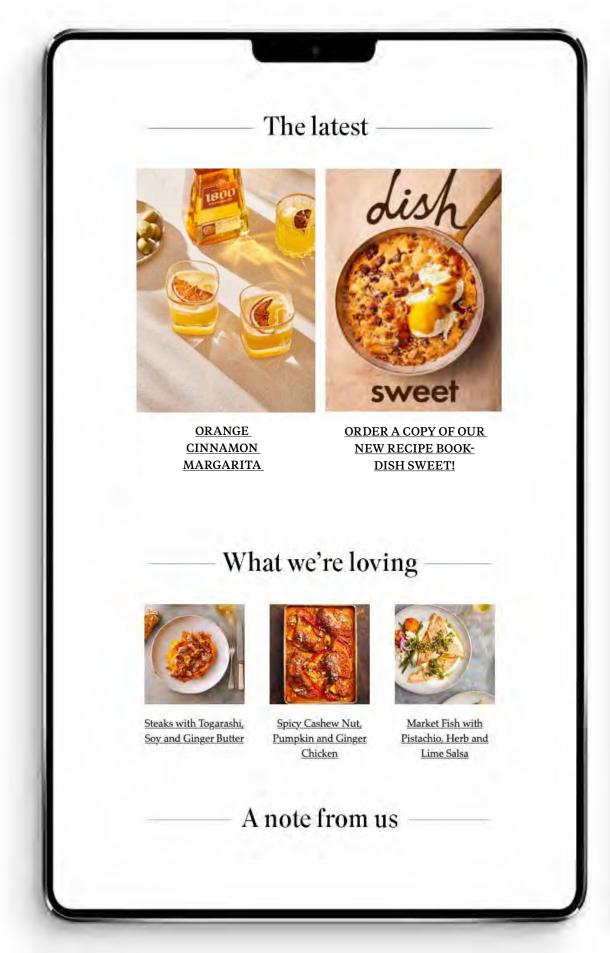


# MAGAZINE

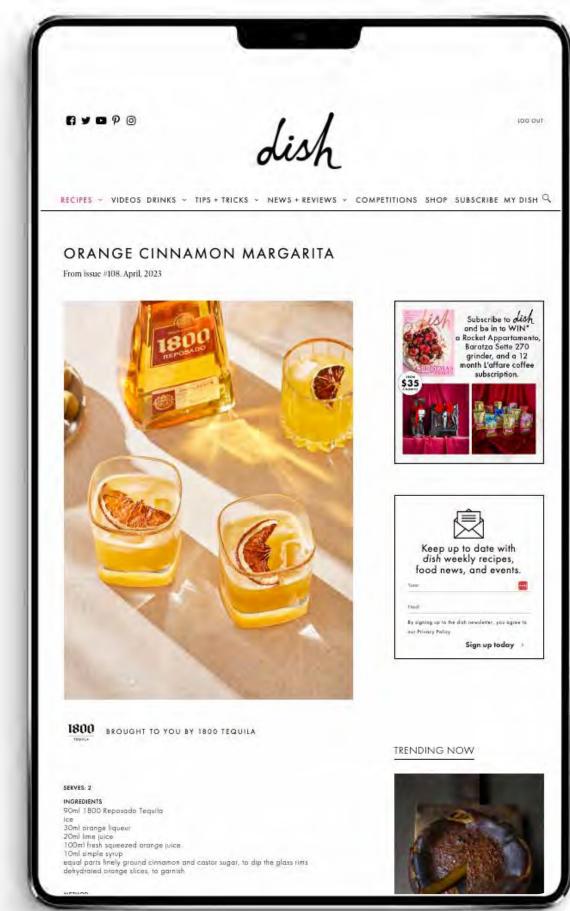




# **EDM**



# WEBSITE





# **INSTAGRAM**



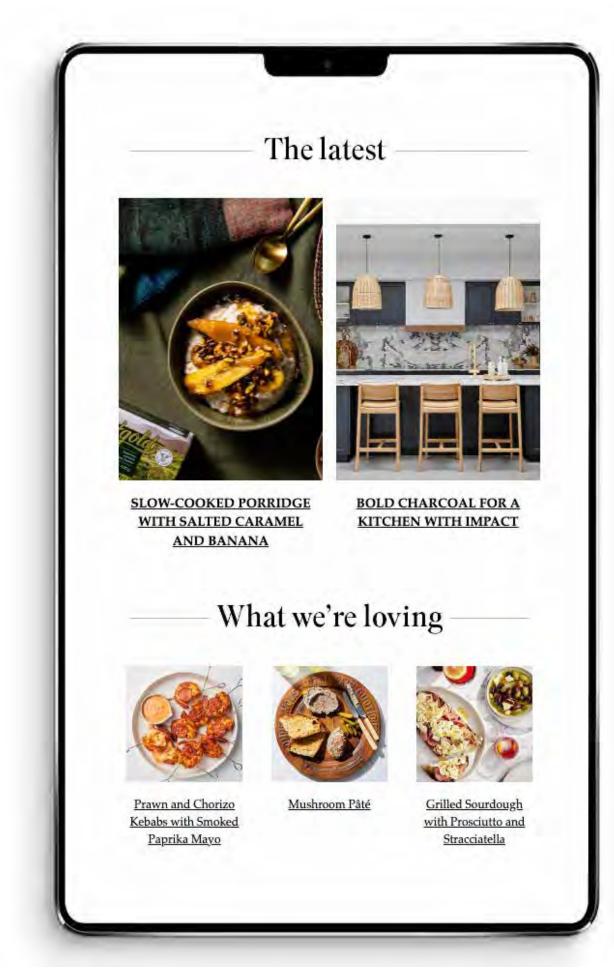
**FACEBOOK** 

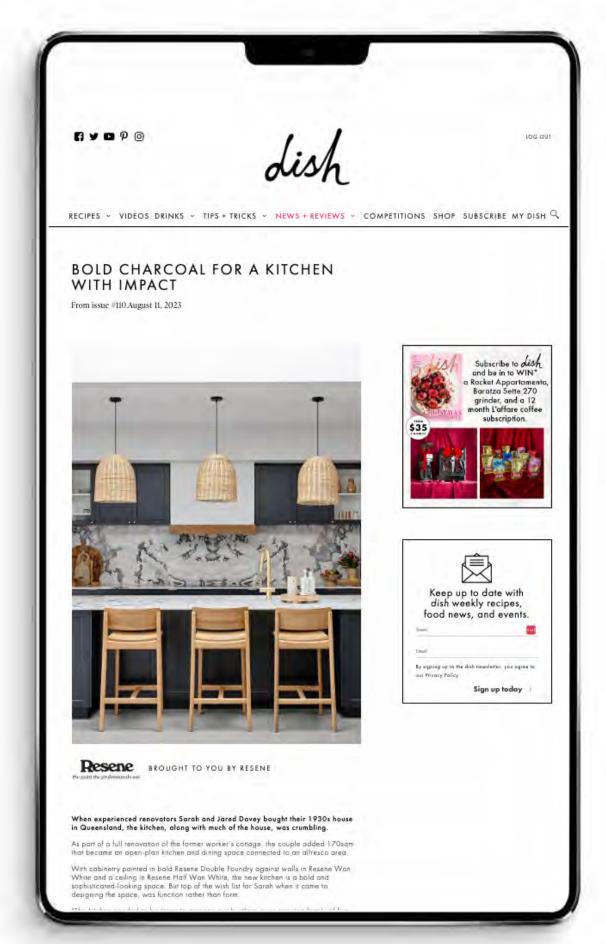
# CONTENTINTEGRATION EXAMPLES Research to the professionals to

# MAGAZINE



### **EDM** WEBSITE







# **INSTAGRAM**



**FACEBOOK** 



# WAYS TO ENGAGE

# BRAND ADVERTISING

Simple and effective – deploy across *dish* platforms print and digital.

# CREATING CONTENT FOR YOUR USE

Recipe creation, video – from how-tos right through to TVCs, we can work with you to create your brand advertising. This content would belong to you to deploy where you would like.

# CREATED CONTENT

Working together to tell your story. Print, video, photography, deployed across the *dish* platforms – print, digital and social.

## **EVENTS**

dish creates, designs and produces a wide variety of events – from our well known Dine with dish, through to one-off bespoke events. No idea is too ambitious.

# **BENEFITS**

Engaging with the *dish* community gives our commercial partners access to an incredibly loyal, motivated audience. Their relationship with *dish* is based on a level of trust and genuine friendship that has been built over many years with absolute authenticity. Our partners can enjoy that relationship with our community, across each of the *dish* platforms.

# dish READERS TAKE ACTION AS A RESULT OF SEEING SOMETHING IN A MAGAZINE:

71% have visited a website

72% have purchased products reviewed

85% talk to someone about what they have seen

# PACKAGE EXAMPLES

# LET US MIX AND MATCH TO CREATE YOUR PERFECT PACKAGE

- Full page brand ad
- Mention in magazine Window Shopping section



SUPPLIED BRAND AD



WINDOW SHOPPING MENTION

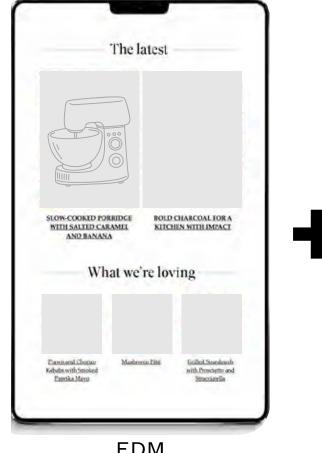
- Full page brand ad
- Mention in magazine Window Shopping section
- EDM tile
- Instagram tile



SUPPLIED BRAND AD



WINDOW SHOPPING MENTION



EDM



SOCIAL

# PACKAGE EXAMPLES

- Recipe development
- Styling and photography
- Full page advertorial writing and design
- Mention in magazine Window Shopping section
- EDM tile
- Instagram tile

\$12,250



RECIPE DEVELOPMENT AND PHOTOGRAPHY



MAGAZINE FULL PAGE **ADVERTORIAL: INCLUDES** WRITING AND DESIGN



WINDOW SHOPPING MENTION

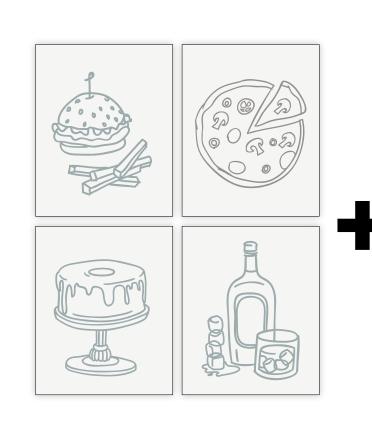


EDM

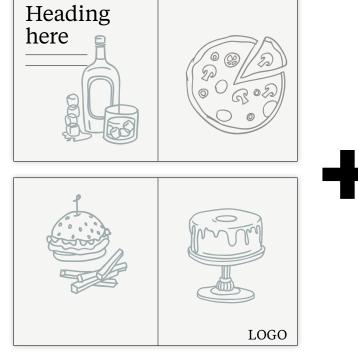


SOCIAL

- Four recipes
- Styling and photography
- Multiple page story in magazine
- Mention in magazine Window Shopping section
- EDM tile
- Instagram carousel



SERIES OF RECIPES AND **PHOTOGRAPHY** 



MULTIPLE SPREADS IN MAGAZINE



WINDOW SHOPPING MENTION



EDM

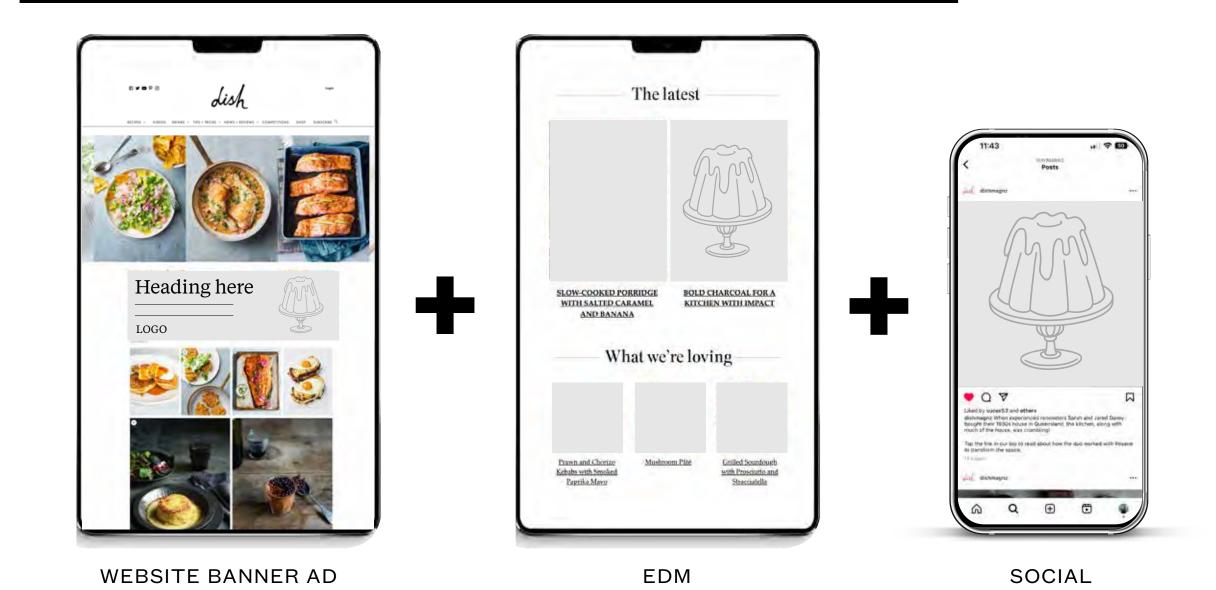
SOCIAL

# PACKAGE EXAMPLES

Content creation with supplied material:

- Website banner ad
- EDM tile
- Instagram tile

\$6,000

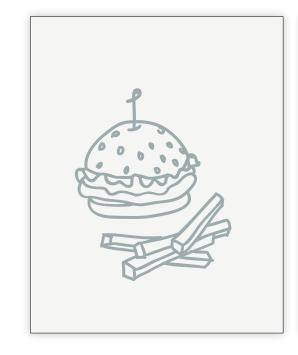




Content creation for independent use:

- Six recipe development
- Styling and photography

\$8,400









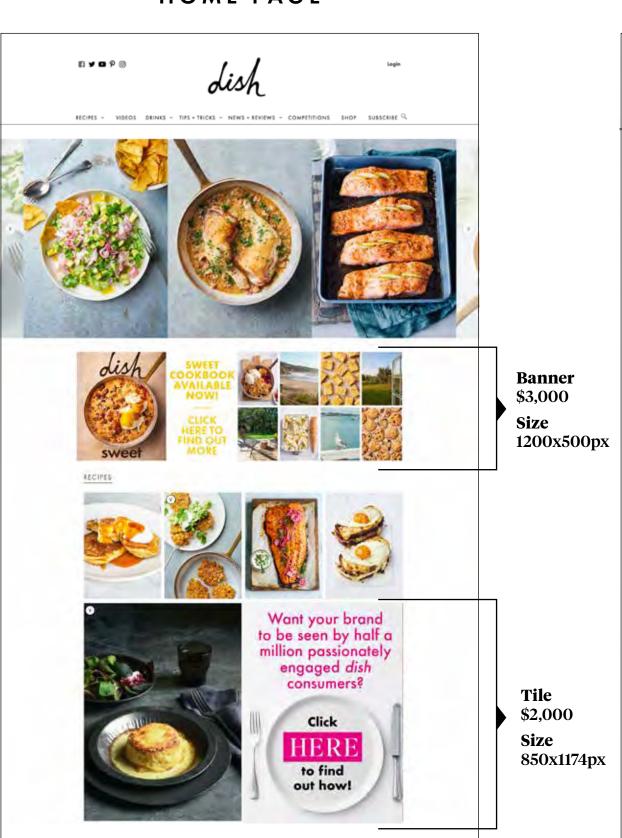




SERIES OF RECIPES AND PHOTOGRAPHY

# DIGITAL SPECIFICATIONS AND PRICES

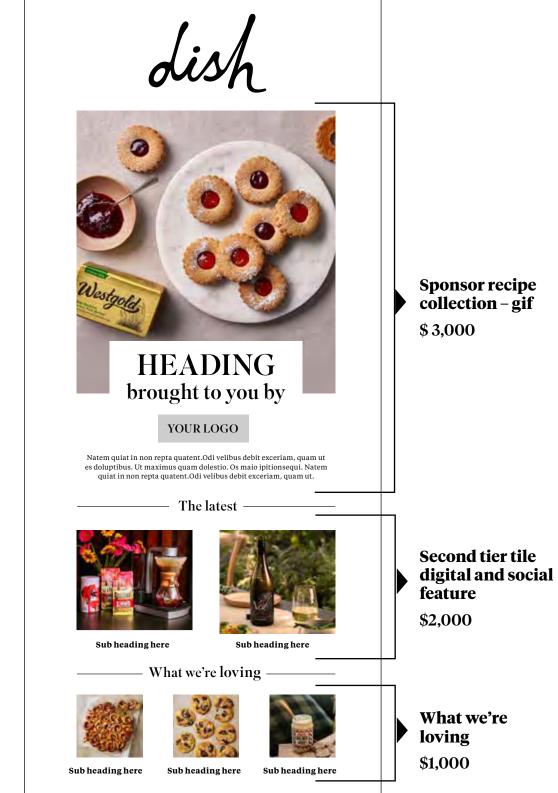
### HOME PAGE



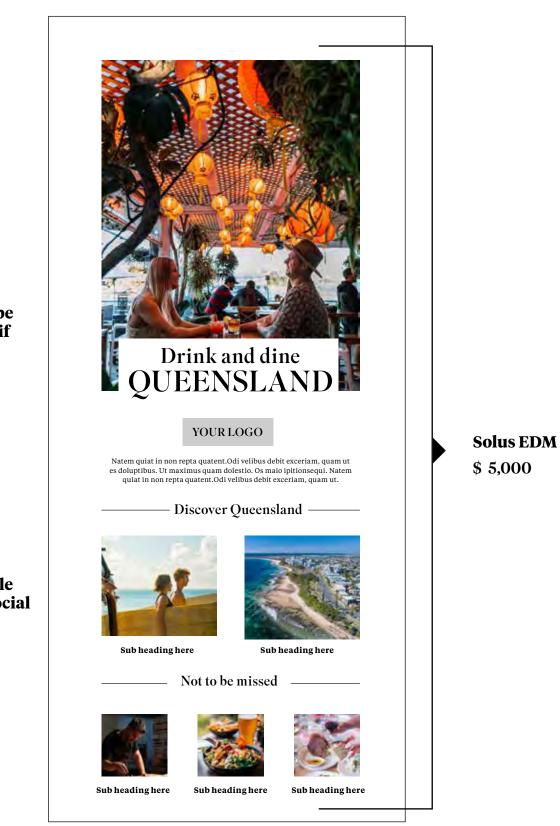
### RECIPE PAGE



### EDM

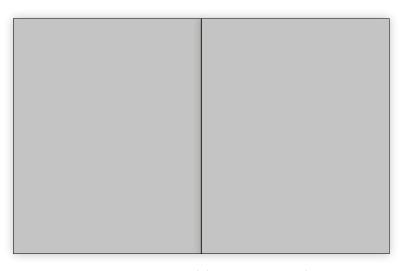


### SOLUS EDM

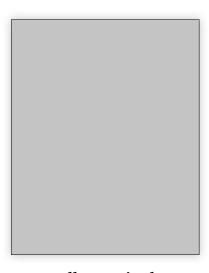


# SUPPLIED AD PRINT DEADLINE AND SPECIFICATIONS

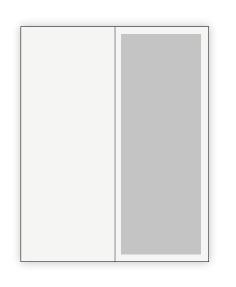
Issue	Booking deadline	Material deadline	On-sale	
20th Birthday Celebrations issue				
116	5 June 2024	19 June 2024	15 July 2024	
117	7 August 2024	21 August 2024	16 September 2024	
118	25 September 2024	9 October 2024	4 November 2024	
dish holiday	6 November 2024	20 November 2024	16 December 2024	
119	25 December 2025	8 January 2025	3 February 2025	
120	19 February 2025	5 March 2025	31 March 2025	
121	16 April 205	30 April 2025	26 May 2025	
122	4 June 2025	18 June 2025	14 July 2025	
123	30 July 2025	13 August 2025	8 September 2025	
124	24 September 2025	8 October 2025	3 November 2025	



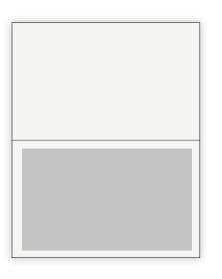
**Double page spread** 460mm (w) x 300mm (h) + 3mm bleed



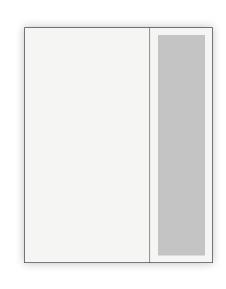
Full page single 230mm (w) x 300mm (h) + 3mm bleed



Half page vertical 105.5mm (w) x 288mm (h) + 3mm bleed



Half page horizontal 218mm (w) x 141mm (h) + 3mm bleed



Third of a page vertical 66mm (w) x 288mm (h) + 3mm bleed

### Mechanical

Size: 230mm (w) x 300mm (h) Binding: Perfect bound Colour: CMYK

### **Sizes**

Full page Double page spread Trim: 230mm (w) x 300mm (h) Trim: 460mm (w) x 300mm (h) Bleed: 236mm (w) x 306mm (h) Bleed: 466mm (w) x 306mm (h)

### Inside front cover (IFC), inside back cover (IBC) and opposing pages

Image area is reduced due to binding (see diagram). Double page spreads should be supplied as single page PDFs with 3mm bleed all round.

Single page image area Back cover Trim: 224mm (w) x 300mm (h) Full page portrait

Bleed: 230mm (w) x 306mm (h)

### **Material format**

Files should be supplied as PDFs using one of the following methods (for Mac or PC):

### **Using Acrobat Distiller**

- 1 Print document to file by selecting PostScript® File printer option in the print dialogue window
- 2 Select Adobe PDF or Acrobat Distiller PPD
- 3 Select an output paper size that accommodates the page trim size, including crop marks and 3mm bleed all round
- 4 Select crop marks
- 5 Select composite CMYK output
- 6 Include all fonts
- 7 Set transparency flattening options to high resolution
- 8 Save to create the PostScript® file
- 9 Launch Adobe Acrobat Distiller
- 10 Select PDF/X1a as the default job options
- 11 Drag and drop the PostScript® file into Adobe Acrobat Distiller to create the PDF

### **Exporting from InDesign**

- 1 From the export options, select preset PDF/X1a
- 2 Select crop marks and 3mm bleed all
- 3 Ensure font subsetting is set to 100%
- 4 Set transparency flattener options to high resolution

### Quality

300 dpi

### **Proofs**

A colour digital proof is to be supplied with all advertising material. The Publisher accepts no responsibility for reproduction of advertising artwork where a colour digital proof has not been supplied.



# dish EDITORIAL PROFILE



### SARAH TUCK, CEO AND EDITOR

In May 2019, Sarah Tuck embraced the role of *dish* Editor, drawing on her extensive background in recipe development, food styling, blogging, and photography. Her culinary philosophy centers on food's unifying power and the importance of sharing delectable meals to foster connection in our fast-paced world. She prioritizes stylish, seasonal, and easy-to-prepare recipes, emphasizing flavor and texture. Sarah, a bestselling cookbook author (Coming Unstuck 2017 and Stuck Together 2019), views her role as that of a friendly mentor, eager to whip up a delightful meal and teach you how. She actively engages with readers, conducts surveys, and participates in events to build stronger connections. Additionally, she collaborates with TVNZ and Radio NZ for regular appearances.



### **CLAIRE ALDOUS, FOOD EDITOR**

Food editor Claire is the mastermind behind recipes enjoyed by thousands of readers for more than 15 years, having been with *dish* since the very first issue. With a vast knowledge of ingredients and techniques, her constant innovation and imagination are an invaluable source of inspiration. Always generous and welcoming, she focuses on creating recipes that are neither fussy nor overly fancy, producing delicious dishes that delight her guests and fill the kitchen with gorgeous aromas. "My favourite night of the week? Sunday. Having family and friends over for a casual, delicious dinner, usually followed by an indulgent dessert, encapsulates everything I love about cooking."

# MEET THE TEAM



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FERRIER FOOD CONTRIBUTOR





MELIE





